



NEWS RELEASE

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Spectro | Jet-Care announce partnership with IDEA Data Solutions

Spectro | Jet-Care, the leading independent laboratory providing condition monitoring services to the global and Marine industry, is pleased to announce a partnership with IDEA Data Solutions GmbH, the leading yacht management software company.

The agreement between the two companies will bring synergies to both the Spectro | Jet-Care analysis service offering and IDEA's yacht management software.

“Both the Spectro | Jet-Care and IDEA teams have been working closely together to provide enhanced options to the IDEA yacht management solution that allows our laboratory analysis results to be automatically available in the IDEA software” said Larry Rumbol, Marine Business Development Manager. “In addition, the combined data will bring further efficiencies and a much more seamless operation in the day to day management of yachts, not only from a planned maintenance point of view, but sampling kit logistics and organisation of subsequent maintenance tasks created from sampling results. It is what the industry wants and together we can ably satisfy that need.”

“As a software company our main goal is to streamline processes on our yachts, therefore we did not think twice when one of the crews we are working with opened the conversation between us and Spectro.” said Tobias Allebrodt, executive manager of IDEA. “The newly integrated interface automates several steps in a regular engine room process, links all analysis automatically and enables amazing features for the future, e.g. condition-based maintenance on sent-in oil samples and much more.”

Spectro | Jet-Care provide a comprehensive range of analysis services to the superyacht industry including oil, hydraulic fluid, coolant and fuel, all developed to identify operational issues at the earliest possible stage. The Company's laboratories are based in the UK, USA and Switzerland and all maintain exacting high standards in terms of quality analysis, supported by the industry recognised accreditation, ISO/IEC 17025:2017, the testing and calibration laboratory standard.

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About Spectro | Jet-Care: The Company has been at the forefront of condition monitoring services since 1976. Spectro | Jet-Care offer a comprehensive range of services – Oil, Hydraulic Fluid, Fuel, Debris and Filter Analysis and Engine Trend Monitoring by Gas Path Analysis – all developed to identify operational issues at the earliest possible stage. With over 45 years experience and specialist knowledge their unique partnership approach enables clients to rigorously monitor the condition of equipment - clearly, accurately and efficiently. Spectro | Jet-Care has customers in more than 140 countries. Further information is available at: www.spectro-oil.com

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About IDEA Data Solutions: IDEA Data Solutions is a market leading yacht management software company, providing a full range of solutions across the globe. IDEA's complete, easy-to-use solutions have been developed to assist the efficient day-to-day management of yachts; minimising costs, streamlining mission-critical processes and routine tasks whilst safeguarding vessel assets and seafarers alike. With over 20 years of experience, IDEA's skilled and qualified team provides software and services ashore as well as on board, with a commitment to continuous software development. Further information is available at: www.idea-yacht.com.